



Shaping the Acquisition Workforce of the Future

A&LR Stand Down Day Event

Acquisition Reform Office 2001 Breakout Sessions

Thursday, 29 March 2001

Bldg. 1388 Auditorium, NSWC

Port Hueneme, California

Lana Lyskin, (805)982-6550

Events are free and open to Gov't and Contractor personnel. No reservation required.

0730-0800 – Registration

0800-0815 – Welcome – CAPT Andrew Ritchie, CEC, USN

0815-1000 – Workforce 2005 – Mr. Keith Charles

1000-1015 – Break

1015-1130 – Dept. of the Navy Acq Reform – Mrs. Mary Lawson-Hines

1130-1300 – Lunch

1300-1500 – Reverse Auctioning – Mr. Robert Barnhart

1500-1515 - Closing Remarks – Mrs. Louise Slates

Workforce 2005 – Mr. Keith Charles, Director, Acquisition, Technology and Logistics Workforce Management will be presenting “Shaping the Acquisition Workforce of the Future”.

Department of the Navy Acquisition Reform (formerly, “Incorporating AR Into Your Daily Work”)

Session Leader: Mrs. Mary Lawson-Hines, ASN(RDS) Acquisition Reform Office

How does it all fit together? This session highlights the efforts of the DON's Acquisition Reform Office, including a top-level overview of last year's achievements and the focus of this calendar year. Topics covered include Communication and Outreach Efforts, Knowledge Management, Program Assist Visit Program, and Breakout Sessions. This session also includes a brief discussion on continuous learning requirements/certification requirements, tools utilization, and the ARO website.

Reverse Auctioning

Session Leader: Mr. Robert Barnhart, Naval Inventory Control Point, Mechanicsburg. Reverse auctioning is a revolutionary new technique for pricing contracts, which may lead to significant monetary savings. The process is similar to standard on-line auctioning, such as eBay, except suppliers compete on a downward pricing path to provide their goods or services. This session will cover the basics of reverse auctioning, including the expected benefits, results from the commercial sector, the results of the Navy pilot program, a description of how reverse auctioning fits into the overall “electronic commerce” picture, the pros and cons of using reverse auctioning, and prospective policy implications for the DoD.



Naval Facilities Institute, Port Hueneme, California